



## News Release

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### **FOR IMMEDIATE RELEASE**

## **Teksolve and Hi-Stor announce a service and distribution agreement for StorSentry™ in North America**

***Delivering proactive monitoring of media and storage devices  
to improve security and reliability for Enterprise environments***

Denver — September 16th, 2009 — Teksolve LLC, a specialist in backup and archive services and SaaS and PaaS solutions for the Enterprise and SMB markets, and Hi-Stor, a leading provider of high impact storage management solutions, have signed a service and reselling agreement for the StorSentry™ solution in North America.

Teksolve has joined Hi-Stor as a certified partner to deliver sales and service, consulting and level 1 support to Hi-Stor's North American customers.

The Hi-Stor North American team will work in collaboration with Teksolve to deliver service quality improvement through a complete solution of sales and support for the tape storage environment of Enterprise IT customers.

Hi-Stor's StorSentry™ provides a comprehensive solution for proactively managing the quality and the performance of large tape automation storage infrastructures. While minimizing risks and optimizing resources, StorSentry™ also meets the need for green solutions in large data centers.

*"Teksolve's management and engineering resources have many years of experience serving Enterprises with some of the largest and most complex tape environments in the US. We believe that Enterprise customers need a high level of confidence that their critical tape data is available and Hi-Stor's StorSentry delivers a highly scalable and powerful solution that provides high quality control and operational cost improvements for large tape storage environment. We are very pleased to be Hi-Stor's Level 1 support for our North American customers" says Mike Cain, Managing Partner of Teksolve LLC.*

*For Hi-Stor, this agreement further expands our development of the North American market. We are very pleased to have Teksolve as a service and reseller partner to develop the North American market and bring higher service value and proximity to our North American customer base. Teksolve has a great understanding of our large customers' storage environments, this is very important to deliver them high quality support and efficient services" comments Fernando Moreira, President & CEO of Hi-Stor.*

### **About Teksolve**

Teksolve is a leading data storage, data protection and data management company. We are committed to helping our customers simplify their IT solutions so they can focus on the business of doing business. This commitment is based on our core philosophies of: **Customer Service Focus, Keeping it Simple, Dedication to Providing Cost Effective and Performant Solutions** and **Investment in Evaluating Solutions**. At Teksolve, we view everything from the customer's perspective because we are a customer too. We are committed to using technology to solve real business problems rather than marketing "build it and they will come" solutions. This philosophy is foremost in our minds as we grow our company and help you grow yours.

Additional information about Teksolve can be found on the Web at [www.telsolvellc.com](http://www.telsolvellc.com)

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### **About Hi-Stor**

Hi-Stor is a leading provider of high impact storage management software solutions. **The company's award-winning solutions and services enable organizations to reduce data loss risks and to optimize their storage assets.** Hi-Stor's StorSentry™ software solution is based on more than 10 years of high innovation R&D and Services focused on storage management by worldwide recognized experts. Hi-Stor's StorSentry™ large customers and industry partners worldwide include Ascent Media Group, BnF, Cerner, CNRS, EADS Astrium, Euler Hermes, Imation, Quantum, Red Bee Media, Sandia National Labs, Sun and Turner Broadcasting Systems Inc. Founded in 1997, Hi-Stor has offices in the United States (Boulder, CO), and Europe (Toulouse – France).

Additional information about Hi-Stor can be found on the Web at [www.hi-stor.com](http://www.hi-stor.com) .

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